

Gaurav Varma

Full Stack Engineer • Inkeep, Clarity (acquired by Cursor) • San Francisco, CA
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EDUCATION

Dartmouth College, Hanover, NH

August 2016 - June 2020

Bachelor of Arts, Economics, Cum Laude (Top 35%)

GPA 3.74/4.00

- Computer Science Courses: Introduction to Programming, Object Oriented Programming
- Economics Courses: Micro/Macro-economics, Econometrics, Finance, Trade, Competition and Strategy
- Awards: Presidential Scholar, Academic Citation, National Debate Tournament & Powerlifting Nationals Qualifier

EXPERIENCE

Inkeep: Developer Experience Engineer (San Francisco, CA)

Jul 2025 - May 2026

- Joined as Founding Developer Experience Engineer during pre-seed - role spanned developer product marketing, software engineering, and forward deployed engineering for new open source full-stack Typescript AI agent framework - team and revenue doubled in growth during tenure and Company raised \$13M seed round
- Grew open source agent framework to 1,000+ GitHub stars: <https://github.com/inkeep/agents>, through viral developer community growth marketing including educational video content, product marketing new features (HN, X, Youtube), launch weeks, tutorials, devtool partnerships, event organizing (hackathons, panels, demo nights, webinars etc.), blog articles (AI devtool trends, comparisons, etc.), and agent framework doc creation: <https://docs.inkeep.com>, real world agent and MCP templates, customer case studies, and more
- Shipped front end and backend bug fixes and performance optimizations to the open source agent framework, rigorously testing new code features
- Deployed as forward engineer to customers adopting AI agents into their business - scoping out real world agent use cases and building out integrations leading to new deals for the Company

Clarity (Acquired by Cursor): Software Engineer (San Francisco, CA)

May 2024 - June 2025

- Joined as founding engineer at pre-seed AI meeting recording startup in LLM application space, working directly with the CTO and CEO to drive critical early engineering initiatives through its \$XM seed round
- Owned and shipped full-stack product features using TypeScript, React, Tailwind CSS, Node.js, Postgres, Redis (queue), Prisma, tRPC, Zustand, and GitHub Actions for CI/CD, deployed on Render
- Designed and implemented a fully functional in-app calendar, enabling seamless event management and enhancing user engagement - built email follow up feature after users complete meetings
- Led development of PublicGPT, a publicly accessible AI chat feature designed to accelerate user acquisition
- Designed and implemented a seamless end-to-end onboarding flow, a real-time screenshot service using Puppeteer and AWS S3 to capture visual snapshots of newly recorded meetings
- Implemented infinite scroll functionality in the meeting recordings workspace, improving performance and user experience for large-scale content browsing - developed a highlights feature to capture clips and share them
- Developed an internal tag management system for meeting recording templates, enabling users to create, delete, modify, and assign tags to templates, with the ability to filter templates based on tags

Software Engineer Freelancer (San Francisco, CA)

January 2023 - May 2024

- Engineered full-stack features and apps for clients including YC backed companies including but not limited to a gift card program for an online marketplace using TypeScript, React, Redux, PHP, and Laravel; building optimized Next.js apps

Liberty Mutual: Associate Consultant, Corporate Strategy & Research (Boston, MA)

July 2020-July 2021

- Led MIT AI researchers to develop enterprise-wide AI solutions, projected \$140M via discounted cash flow analysis, presented to C-Suite. Published project synopsis on company front page, reaching 50,000 employees

Deloitte: Summer Associate Consultant (San Jose, CA)

June 2019-August 2019

- Conducted comprehensive benchmarking analysis of inter-company transactions, meticulously comparing industry standards and trends

PROJECT

Stealth AI Startup: Co-founder / Lead Engineer (San Francisco, CA)

Sep 2026 - Present

- Building the AI task-force platform for SMBs - leading 0 to 1 full-stack implementation: <https://deepground.app>

HOBBIES

Dartmouth SF Club, Biking, Gym, Travel: Greece, Italy (x2), France, UK (x2), Turkey, Switzerland (x2), India (6x), Coffee, PC Building